

Why AIBL

1. AIBL practice is dedicated to Weight Loss Surgery. It is our passion! It is our focus!

Dr. Sashi Ganta established the Austin Institute of Bariatrics and Laparoscopy in 2006 as a premier bariatric surgery practice. Dr Ganta comes to Austin from Chicago with 4 years of experience in Bariatric surgery as an independent practitioner. He has excellent credentials with residency in New York, fellowship in Laparoscopy at Yale University and advanced bariatric training with some of the top surgeons in the country. He won the TOPGUN award for laparoscopic suturing at the American College of Surgeons in 2000 and is one of the experienced bariatric surgeons in Austin.

AIBL is established with a dedication and commitment to care for weight loss surgery patients. Recognizing that weight loss surgery is a journey and not a destination, AIBL takes a holistic approach to weight loss surgery with comprehensive before, during and after surgery care. Patients at AIBL have access to excellent and unique after care services.

2. AIBL has excellent results with a very low complication rate.

Dr. Ganta has established a credible record with well over 400 bariatric procedures in his practice after completion of all training. He has impressive results with no deaths, no leaks and no major infections as of June 1st 2008*. (See disclaimer below). The national average death rate is 0.5% and leak rate is about 2%. Please see the table below for a comparison of some of the published studies and Dr. Ganta's results side by side.

Study	Patients	Death %	Leak %	Bowel % Obstruct.	GI % Bleed	PE %	Excess % Weight Loss
2007 - Ganta	400	0	0	0.2	1.8	0.7	77
2000 - Schauer et al Cleveland Clinic	275	0.3	4.3	1	1	0.7	68
2000 - Wittgrove et al ASBS Past President	500	0	2.2	0	NA	NA	77
2001 - Nguyen et al UC, Irvine	79	0	1.2	1.2	3.8	0	NA
2001 - Higa et al UC, San Francisco	1500	0.2	0.9	3.4	NA	0.2	69
2002 - Gould et al UW Madison	223	0	1.8	1.8	NA	NA	69
2002 - DeMaria et al Med. Coll of Virginia	281	0	5	1.7	NA	1	NA
2002 - Papasavas et al	116	0.8	2.5	10	1.7	0.8	NA
2002 - Oliak et al	300	1	1.3	1.6	NA	0.6	NA
2002 - Dresel et al	100	0	3	5	3	0	NA

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3. In Austin AIBL offers the full spectrum of weight loss solutions.

Most bariatric surgery practices offer either the Lapband or the Gastric bypass. At AIBL Dr. Ganta offers all the available procedures including the Lapband, Gastric Bypass, Sleeve Gastrectomy, Duodenal Switch, Stomaphyx and Revisions. In fact Dr. Ganta is one of the few surgeons in Texas offering the Duodenal Switch laparoscopically. Patients from as far as Dallas and Houston looking for the duodenal switch procedure seek Dr. Ganta's services in Austin.

AIBL brings the next frontier in Surgery to Austin, NOTES or endoscopic surgical procedures performed without any incisions. AIBL now offers the STOMAPHYX, totally endoscopic out patient procedure for weight loss revision surgery with no incisions at all!

4. Personalized care by your surgeon is AIBL commitment to our patients.

AIBL is committed to personalized care. We recognize that the decision to have surgery is a major change for our patients. Dr. Ganta therefore oversees patient care every step of the way before the surgery and after the surgery at the follow up visits. This personalized attention is very much appreciated by our patients. Testimonials from AIBL patients are available here.

<http://www.obesityhelp.com/morbidobesity/bariatric+surgeon+reviews+Sashidhar+Ganta+jsf.html>

AIBL has developed several premium aftercare services for our patients. Some of them include

- Champs club – enhance your success rate by joining in the exclusive club.
- Mentorship program – have a friend to hold hand throughout the process
- Patient Portal – premium web access program and tools for patient support
- Bariatric Surgery Prep programs – preparing patients adequately for surgery and fulfilling insurance requirements for approval.
- Support groups at AIBL – exclusively for AIBL patients with guest speakers.

5. AIBL offers incredible value for our self-pay patients !

AIBL offers one of the most affordable self-pay package prices in Texas because we are sensitive to our self-pay patient needs and concerns. When you consider the level of personalized care AIBL provides combined with our experience and focus in bariatric surgery, this is an incredible value!

Please see below for a comparative analysis of AIBL pricing.

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Lap-band Self-pay Pricing

LAP-BAND Self-Pay Pricing	AIBL	Other Austin area Providers*
Package price** including hospital, anesthesia and surgeon fee	\$13,500	\$14,800
Routine follow up visits and fills included in price	Yes, up to a total of \$1,000	Not included routinely in the cost
Pre-operative visits and required tests	Not included	Variable but typically not included
Premier services	Available	Information not available

* Composite of multiple providers in the Austin area as of July 7th 2008.

** Package price does not include necessary preoperative tests and visits. Some minimal additional charges may be extra from hospital based providers and services. Please contact our